TERMS OF REFERENCE FOR
TRAINING COMMUNITY GROUPS IN ‘BEEKEEPING AS A BUSINESS’ IN KIRYANDONGO DISTRICT

Background and Context

Wildlife Conservation Society (WCS) is currently implementing a USAID funded project titled “USAID/Uganda Combating Wildlife Crime Activity”. In this activity, WCS aims to support community park adjacent communities to mitigate human wildlife conflict as well as develop and enhance income-generating activities to improve community livelihoods. Uganda Wildlife Authority, which manages Murchison Falls Conservation Area (MFCA), including Karuma Wildlife Reserve (KWR) has for long supported park adjacent communities with various income generation projects to reduce dependence on the protected areas’ resources and create community incentives to support wildlife conservation. Beekeeping is one of the most prominent enterprises promoted by park management authorities, NGOs and the local governments overlapping KWR. Currently, communities around KWR have received one thousand hives and have set up several apiaries along the park boundary. The apiaries are expected to generate income for the communities and act as deterrents to crop raiding animals, particularly the elephants. These efforts, however, have faced several challenges to the effect that beehives are sometimes abandoned. Further, communities have complained of low bee colonization rates and low returns on investment from the enterprise. On the other hand, beekeeping remains a highly favored, wildlife-friendly enterprise among park authorities, bee experts and NGOs owing to the value and importance attached to its ecological role as pollinators and products like honey, bee wax, bee venom, royal jelly and propolis among others.

Scope of work

The local consultant is expected to conduct training to three (3) community beekeeping groups in Karuma Wildlife Reserve (approx. 50 participants). The training will include but will not limited to the following:

<table>
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<tr>
<th>Hive Products and Processing</th>
<th>Different bee products (Honey, Beeswax, Royal Jelly, propolis, Bee Pollen, Bee Bread, Bee Venom, Honeycomb) their uses and how they are extracted. Quality honey harvesting: Identify, harvest, sort &amp; grade honey and the different methods used to check water content in honey Processing Honey: methods for processing and packaging honey</th>
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<tr>
<td>Business skills for Apiary farmers</td>
<td>Basic financial management: planning, simple budgeting, importance of good financial management. Costing and pricing of bee products Record keeping Concepts of savings &amp; credit Marketing of beehive products</td>
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**Method of delivery**

The required method of delivering the training should be through the following:

- **Theory** – 10%
- **Brainstorming & Group discussion** – 40%
- **Practical demonstration** – 50%

The consultant shall prepare simple, easy to read handouts for the community groups.

In light of the Covid-19 situation in the country, the consultant shall train each of the community groups independently in accordance with the Ministry of Health Covid-19 Standard Operating Procedures.

**Time Frame**

The consultant is expected to spend a maximum of fifteen (15) days on the assignment including preparation of materials, training and report writing. The consultant shall schedule the training during the harvesting season (September 2021) to help the groups with harvesting.

**Qualifications**

The suitable consultant must have a bachelor’s degree in agriculture/apiculture or related field and at least 7 years of working experience in community development, enterprise development, entrepreneurship, facilitating community meetings and familiar with integrated conservation development programs. The consultant should also be tax compliance (VAT and WHT).

**Deliverables**

A training report detailing the modules covered and an assessment of levels of comprehension of the topics.

**Technical and Financial proposal**

The applicant should submit a technical and financial proposal for this work. The financial proposal must have adequate breakdown of expenses such as transport, accommodation, meals for participants etc.

**How to Apply**

Interested parties can send their proposals and one-page resume to Email: wcsuganda@wcs.org and copy to skamugisha@wcs.org by **Friday September 10, 2021**. The email subject should be “KWR Beekeeping as Business Training”